



**REVENUE**

	2025	2026	2027	
	Budget	Budget	Budget (Proposed)	% Change
MnCCC Dues	\$ 979,377.50	\$ 990,000.00	\$ 975,000.00	-1.52%
Interest	\$ 140,000.00	\$ 175,000.00	\$ 175,000.00	0.00%
Annual Conference	\$ 48,000.00	\$ 48,000.00	\$ 50,000.00	4.17%
Special Events	\$ -	\$ -	\$ 14,000.00	
Group Software	\$ 15,000.00	\$ 15,000.00	\$ 12,000.00	-20.00%
Gain/Loss on Investments	0	\$ -	\$ 7,000.00	

<b>TOTAL REVENUE</b>	<b>\$ 1,182,377.50</b>	<b>\$ 1,228,000.00</b>	<b>\$ 1,233,000.00</b>	<b>0.41%</b>
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**SALARIES & BENEFITS**

Salaries	\$ 636,548.34	\$ 641,649.90	\$ 607,692.38	-5.29%
Employee Benefits/Taxes	\$ 167,582.66	\$ 165,461.10	\$ 160,357.90	-3.08%

<b>TOTAL SALARIES &amp; BENEFITS</b>	<b>\$ 804,131.00</b>	<b>\$ 807,111.00</b>	<b>\$ 768,050.29</b>	<b>-4.84%</b>
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**EXPENSES**

Accounting Services	\$ 3,000.00	\$ 3,500.00	\$ 3,500.00	0.00%
AMC Membership	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	0.00%
Annual Conference Expense	\$ 48,000.00	\$ 48,000.00	\$ 50,000.00	4.17%
Audit	\$ 10,000.00	\$ 11,000.00	\$ 11,500.00	4.55%
Bank Fees	\$ 6,500.00	\$ 6,500.00	\$ 5,500.00	-15.38%
Board Expense Reimbursement	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	0.00%
BraveNorth - Office Technology Support	\$ 28,800.00	\$ 25,000.00	\$ 28,000.00	12.00%
Commercial Printing	\$ -	\$ -	\$ -	
Copier Lease	\$ 4,060.00	\$ 4,500.00	\$ 4,500.00	0.00%
Delivery Service	\$ 500.00	\$ -	\$ -	
Dues, Memberships, Subscriptions	\$ 2,000.00	\$ 2,500.00	\$ 2,000.00	-20.00%
Equipment Purchases	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00	0.00%
General Meeting Expense	\$ 17,000.00	\$ 13,000.00	\$ 13,000.00	0.00%
Insurance	\$ 24,000.00	\$ 25,200.00	\$ 30,000.00	19.05%
Legal Services	\$ 30,000.00	\$ 30,000.00	\$ 35,000.00	16.67%
Marketing	\$ 9,000.00	\$ 9,000.00	\$ 10,000.00	11.11%
Marketing - Conferences	\$ 4,000.00	\$ 4,000.00	\$ 6,000.00	50.00%
MnCCC Website & RSVP	\$ 35,000.00	\$ 35,000.00	\$ 42,000.00	20.00%
HR Software & Services			\$ 5,000.00	
Postage	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	0.00%
Rent	\$ 35,000.00	\$ 35,000.00	\$ 35,000.00	0.00%
Security Studio	\$ 4,500.00	\$ 4,500.00	\$ -	-100.00%
Software Subscriptions	\$ 5,000.00	\$ 5,000.00	\$ 7,000.00	40.00%
Special Events			\$ 12,000.00	
Staff Development	\$ 4,000.00	\$ 4,000.00	\$ 5,000.00	25.00%
Staff Travel	\$ 9,500.00	\$ 8,000.00	\$ 6,500.00	-18.75%
Supplies	\$ 12,000.00	\$ 14,000.00	\$ 5,000.00	-64.29%
Telephone & Internet	\$ 5,000.00	\$ 6,180.00	\$ 15,000.00	142.72%
Tuition Reimbursement	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	0.00%

<b>TOTAL OTHER EXPENSES</b>	<b>\$ 346,360.00</b>	<b>\$ 343,380.00</b>	<b>\$ 381,000.00</b>	<b>10.96%</b>
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<b>TOTAL EXPENSES</b>	<b>\$ 1,150,491.00</b>	<b>\$ 1,150,491.00</b>	<b>\$ 1,149,050.29</b>	<b>-0.13%</b>
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<b>Net Income/(Loss)</b>	<b>\$ 31,886.50</b>	<b>\$ 77,509.00</b>	<b>\$ 83,949.71</b>	<b>8.31%</b>
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